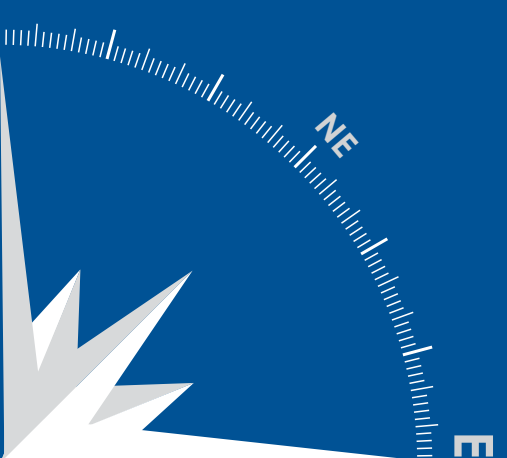


[✦] **ALLIANT NATIONAL**
PRESS KIT





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[✨] LET'S TALK: *THE DIFFERENCE*

Alliant National Title Insurance Company works to ensure that it provides the very best service possible to the title insurance industry. Striving to constantly improve its services, knowledge, and practices, Alliant National rises above and beyond what other title insurance companies do for clients because of their Independent Agent Philosophy.

While other title insurance companies represent clients and simultaneously compete with them, Alliant makes the commitment to support and work for their agents' success, first-hand. "Alliant National Independent Agent" is front-and-center at Alliant National.

Alliant National's model allows smaller, independent, yet thriving agents to compete with larger agents that may have a larger financial backing and a greater wellspring of resources. In working with their Independent Agents as a large team striving for excellence, Alliant National has revolutionized the title insurance industry. They have created a company that assists its Independent Agents in business growth, while simultaneously providing them expertise, advice, negotiation assistance, business services and other needs Independent Agents may have in relation to title insurance. Since 2003, this cohesive network, coupled with sound business practices, enables Alliant National and its Independent Agents to work together and enjoy continued growth.



[✨] FREQUENTLY ASKED QUESTIONS

1. **What is Alliant National Title Insurance Company's mission?**

Alliant National Title Insurance was formed in 2005 by a group of industry veterans with the goal to provide Independent Agents secure title insurance and business services and support and in turn, protect the investments of their policyholders. Rather than competing with their smaller agents, Alliant National provides its Independent Agents with the means to compete against larger companies. Alliant National serves to protect its Independent Agents with a non-competitive title insurance service, which affords Alliant National the opportunity to directly support Independent Agents, while maintaining low risk levels.



[✨] FREQUENTLY ASKED QUESTIONS

2. How is Alliant National different from its competitors?

Alliant National differs from other title insurance companies in one major way: their **dedication to the Independent Agent**. While other title insurance companies compete with the agents they represent, Alliant National has truly pioneered the concept and definition of the Independent Agent.

Alliant National seeks to serve the **select** Independent Agent and neither represents nor simultaneously competes with their Independent Agents, unlike the conventional title insurance underwriting model.



[✨] FREQUENTLY ASKED QUESTIONS

3. **What is the select Alliant National Independent Agent and how is that different from other title insurance agents?**

Alliant National Independent Agents are a select group in that each and every Alliant National Independent Agent meets specific, Alliant National criteria, including meeting rigorous:

- Exemplary Moral and Ethical Standards
- Leadership Abilities
- Community Involvement
- Exhibited Business Growth
- Dedication to Industry Practices and Procedures
- Visionary Approach

By pioneering the concept of the Alliant National Independent Agent, Alliant National has created a team that works together to find the best opportunities available, while creating unprecedented business growth, within minimized risk for all.



[✨] FREQUENTLY ASKED QUESTIONS

4. **What products and services does Alliant National offer its clients?**

Alliant National offers its clients a reliable source of title insurance. Furthermore, as Alliant National maintains a solid Financial Stability Rating of A for excellence, Alliant National provides its clients with a title insurance service that can be trusted. Alliant National works only with those Independent Agents whom they know share their high standards of business morale. In turn, when an Independent Agent is protected under Alliant National's wing, the agent gains the benefits of having expert service, advice, and assistance on all matters relating to title insurance.



[*] PUBLICATIONS, 2009

American Land Title Association

- “Alliant National Title Adds Vice President and Texas Underwriting Counsel,”
<http://www.alta.org/enews/NYCU042009.htm>

Boulder Daily Camera

- “Business Chat with Bob Grubb, of Alliant National,”
http://alliantnational.com/news_article.aspx?id=26

The Denver Post

- “People on the Move,”
http://www.denverpost.com/business/ci_12886843

RESPRO Magazine

- “Interview with David Ginger”



[✨] PUBLICATIONS, 2009

The Title Report

- “Agent-Owned Underwriter Makes Good on Investment,”
http://alliantnational.com/news_article.aspx?id=52
- “Alliant National Title Adds VP and Agency Manager,”
<http://www.thetitlereport.com/ME2/Audiences/dirmod.asp?sid=8DEFBE0F07E5467499E3D34AB784520D&nm=Daily+News&type=news&mod=News&mid=1264522F87E648A787659798A5710AA1&tier=3&nid=F3F5D256B3FB448F9B8D6FE6F34DCFC8&AudID=79E26C8E55214F01B2E53D08594FE264>

Orlando Sentinel

- “Progression,”
http://articles.orlandosentinel.com/2009-07-27/business/cfb_1_medical-staff-board-of-directors-daytona-beach



[✨] PUBLICATIONS, 2010

ALTA

http://www.alliantnational.com/news_article.aspx?id=57

The Title Report

<http://www.thetitlereport.com/ME2/Audiences/dirmod.asp?sid=8DEFBEoFo7E5467499E3D34AB784520D&nm=Daily+News&type=news&mod=News&mid=1264522F87E648A787659798A5710AA1&tier=3&nid=043337D793CF4CEC8A5AB456FE42F952&AudID=79E26C8E55214Fo1B2E53Do8594FE264>

ALTA

<http://www.alta.org/news/news.cfm?newsID=10787>

The Denver Post

http://www.denverpost.com/headlines/ci_15105855

Orlando Sentinel

http://articles.orlandosentinel.com/2010-10-24/business/os-cfb-progressions-102510-20101024-11_1_danny-germano-stephanie-anson-realty-executives-seminole



[✨] EXECUTIVE MANAGEMENT

Dave Ginger - President and Director

dginger@alliantnational.com

With over 33 years of experience in title insurance, Dave Ginger has gained extensive knowledge in the title industry at both state and national levels. He is the founder of Alliant National Title Insurance. Furthermore, he established Alliant's "agent/partner" relationship and is determined to continue to provide Independent Agents with a title insurance service that acts on the philosophy of the non-competing underwriter.

Robert J. Grubb - Chief Executive Officer and Director

bgrubb@alliantnational.com

Bob Grubb is the CEO of Alliant National Title Insurance. He determines Alliant National's business needs, and works directly with the Alliant National management team in order to ensure that the underwriters, Agents, and clients of Alliant National can take advantage of the opportunities that will benefit them the most.



[✨] EXECUTIVE MANAGEMENT

R. Scott Hendrickson - Chief Financial Officer

shendrickson@alliantnational.com

Scott enjoys a successful, 26-year track record of financial management of complex corporate operations and entities. He was instrumental in establishing Alliant National's Colorado and Texas licensing processes, and spearheads the expansion of the company, including creation and establishment of the acceptable risk guidelines for the Alliant National Title Insurance Company Independent Agents network.

Phyllis J. Mulder - Senior Vice President and Texas General Counsel

pmulder@alliantnational.com

Phyllis is a highly respected underwriting attorney who has over 25 years of experience working in the title insurance industry. She understands the needs of Alliant National's Independent Agents and is always quick to respond when help is required to resolve underwriting issues.



[✨] EXECUTIVE MANAGEMENT

Robert M. Galperin - Vice President and Texas Underwriting Counsel

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Robert has 30 years of experience working in real estate, as well as over 25 years of experience in the title insurance business. He specializes in counseling Independent Agents with their underwriting. His extensive experience working in the title insurance industry allows for him to understand what the Independent Agents' needs are.

Pam Rodgers - Vice President and Texas Agency Manager

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Pam is responsible for marketing, managing, and developing Alliant National's Texas Agency Programs. Pam has over 33 years of experience working in the fields of real estate and title insurance. She specializes in negotiations, mediations, and educational and marketing instruction.



[✦] EXECUTIVE MANAGEMENT

Mary Ann Howard - Vice President and West Texas Agency Manager

mhoward@alliantnational.com

Mary Ann is responsible for Alliant National's West Texas Agency Operations. She also has agency and marketing responsibilities for Alliant National's Colorado and Arizona Agents. Mary Ann is an expert on real estate and title insurance, bringing over 35 years of experience working in education, marketing, sales, and negotiation.

Matt Frasure - Vice President and Florida Agency Manager

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Matt has over 33 years worth of experience working in the title insurance industry. A strong believer in the Independent Agent philosophy of Alliant National, he is known for his exceptional customer service, as well as his track record for consistently leading profitable operations.



[✨] EXECUTIVE MANAGEMENT

Janet S. Minke – Vice President – Underwriting Support Services

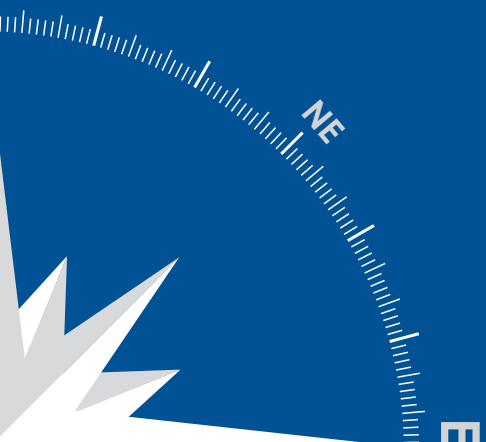
jminke@alliantnational.com

Janet is responsible for developing and delivering education and training programs and responding to underwriting questions. She is a widely recognized title insurance industry expert, with almost 40 years' experience in the title insurance and escrow/settlement business. She has shared her knowledge for years teaching for the Texas Land Title Association and other industry organizations.

Donna Slomins – Vice President/Florida Agency Representative

dslomins@alliantnational.com

Donna is responsible for developing relationships with agents, and assistance and management of Alliant National's agency programs. In her 26 years in the industry she has worked in management and sales for some of the largest underwriters in the title insurance business. Her reputation as a knowledgeable, hard worker, who works closely with her agents, firmly precedes her in title insurance circles.



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